

Dental Lab

Changing the world one smile at a time



- ***Responsive Customer Service***
- ***Quality Materials - Dentsply***
- ***Fast Turnaround in 5 to 7 Days***

Table of Contents

1. KCI photo gallery
2. A letter from Mark Daugherty, Dental Lab Instructor at KCI
3. Student's mission and vision statement and List of Core Values
4. Goals
5. Mark Daugherty hiring, materials, KCI customer label program
6. Customer label program
7. KCI Dental Lab price list
8. Quotes from KCI students



Dec. 10, 2019

From:

Mark Daugherty, KCI Dental Lab Instructor

For the attention of:

Dental Directors

To whom it may concern,

Please allow me to introduce myself, I am Mark Daugherty, Instructor of Kansas Correctional Industries' dental lab program at the Topeka Correctional Facility. Since I began working in this industry 27 years ago, I have trained many people to become skilled dental lab technicians. Along the way, I have learned to avoid inferior materials and short cuts in construction. The KCI lab now uses Dentsply Sirona products and has made numerous changes to its methods of construction to adhere to best industry practices. Also, we recently added new equipment to facilitate shorter lead times for our customers.

Having owned a private dental lab, I understand the importance of seamless case management where the sending and receiving of prosthetics stays organized throughout the various stages. Through an agreement with the U.S. Postal Service, KCI has developed a system for supplying *patient/case specific labels* and shipping cartons where clinics are supplied with a KCI-destination *pay-on-use* label with every shipment they receive. The patient's full or partial denture stays paired to one shipping carton for the duration of the case, thus allowing dentist to focus on their work rather than time-consuming administrative tasks. KCI then provides a full account of the postal charges at the end of every month for easy reconciliation.

I am available to talk anytime by phone to dentists and assistants and will occasionally visit their offices. There are varying techniques in how dentists approach denture care and it is important to meet face-to-face to ensure we are on the same page.

KCI would like to partner with you and your staff to provide effectively managed quality products on time and at a fair price.

Sincerely,

A handwritten signature in black ink that reads "Mark Daugherty". The signature is written in a cursive, slightly slanted style.

Mark Daugherty

KCI Dental Lab Instructor

Mission, Vision & Core Values

Mission Statement

To provide our customers beautiful and useable dental appliances while instilling a sense of confidence and promotion of good health.

Vision Statement

KCI's Dental Laboratory at Topeka Correctional Facility aims to transform the lives of incarcerated individual's with lasting changes that occur when they are empowered with marketable occupational and life skills.

List of Core Values

- Stability
- Trust
- Discipline
- Creativity

Goals

Students are learning valuable skills

Students in our program are taught to improve a patient's oral health by fabricating removable prostheses in accordance with best industry practice and the written instructions of prescribing dentists.

Students achieve certification

Certification is achieved by students in the KCI dental lab when they have successfully gained an understanding of concepts and developed the physical skills relating to best industry practices.



Areas of achievement include a Character First program, a Business Basics overview and exam, soft-skills training and the individual areas of dental lab technician training, which include:

- 1) Making models of the mouth and teeth from impressions taken by a dentist;
- 2) Building-up wax replicas in part or all of the mouth and/or teeth on the model;
- 3) Encasing wax in a mold material and melting away the wax;
- 4) Replacing the wax with plastic, metal, or ceramic materials to make the replacement appliance;
- 5) Polishing and finishing the appliance prior to its being placed in the patient's mouth by the dentist.

Daugherty joins TCF Dental Lab as Instructor

Kansas Correctional Industries is pleased to announce that Mark Daugherty has joined the organization, serving as Instructor of its Topeka Correctional Facility Dental Lab. Mark began his career 27 years ago with Midwest Handcraft Dental Lab, a business started by his father in 1975 where for the last several years he has operated as the head of that business.

Mark has acquired experience working with all types of dental appliances such as crowns, bridges and implants but as his career progressed, he found himself specializing in the area of removable dentures and partials.



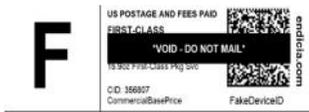
Quality Materials Lucitone 199 and Classic Teeth



- Constructed by KCI Student Technician

Custom label creation for seamless case management

KCI has developed a system for supplying *patient/case specific labels* and shipping cartons. KCI supplies each of your clinics with a KCI destination *pay-on-use* label with every shipment they receive.



FIRST-CLASS PKG SVC

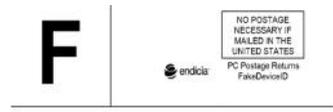
DENTAL LAB
KCI / TCF
815 SE RICE ROAD
TOPEKA KS 66607

R001 1234

John Doe
Case Number

VOID - DO NOT MAIL

SHIP TO:
WCF DENTAL CLINIC
1806 PINECREST CIR
WINFIELD KS 67156-5500



FIRST-CLASS PKG RTN™ SVC

WCF DENTAL CLINIC
1806 PINECREST CIR
WINFIELD KS 67156-5500

C070 1234

John Doe
Case Number

VOID - DO NOT MAIL

SHIP TO:
DENTAL LAB
KCI / TCF
815 SE RICE RD
TOPEKA KS 66607-2354

**You never
have to print
labels!**

KCI Dental Lab Pricelist

Full denture, one arch upper or lower

1st Tier Classic Teeth	\$195.00
2nd Tier Portrait IPN Teeth	\$365.00

Partial denture, one arch upper or lower

1st Tier Classic Teeth	\$195.00
2nd Tier Portrait IPN Teeth	\$275.00

Partial removable with framework, upper or lower

1st Tier Classic Teeth	\$365.00
2nd Tier Portrait IPN Teeth	\$455.00

Other products and services

Hard Reline	\$65.00
Soft Reline	\$85.00
Repair	\$35.00
Vacuum Night Guard (Soft)	\$55.00
Vacuum Night Guard (Hard)	\$70.00
Custom Tray	\$25.00

Standard Lead Times

Bite Relation	3-5 Days
Wax Try-Ins	5-6 Days
Process to Finish	5-6 Days

Contact: Mark Daugherty, 815 SE Rice Road, Topeka, KS 66607

Ph. (785) 559-5135

email mark.daugherty@ks.gov

Quotes from KCI Dental Lab students

"The dental lab has taught me new skills that I can use to help get a new job. It has also helped me gain confidence and to help others."

"I've been in the dental lab for three years. The lab has helped rehabilitate me and prepare me for my release by giving me a skill I truly enjoy. We take pride in our work and put our passion into every case. This program has saved my life, cutting down the chance that I'll reoffend."

"I've been here in the KCI dental lab a little over a year and really enjoy it. I love a challenge and I'm learning a new skill by relaxing things and knowing 'this takes time.' You can't rush perfection. I believe we're going places."

We cannot become what we want by remaining what we are – Max Dupree

"Mr. D. challenges us every single day to be better human beings. He laughs with us, cries with us, teaches us and holds us accountable. In what most people look at as a dark place, Mr. D has brought a renewed hope, while helping us heal on our emotional journey."

**Contact: Mark Daugherty, 815 SE Rice Road, Topeka, KS 66607
66607**

(785) 559-5135

e-mail mark.daugherty@ks.gov